



Charting Your Course to Cost-Effective Vaccine Purchasing

Jenny Koerner

CPP Buying Group Administrator





Sole Source

1.
Mainline

2.
Rotavirus

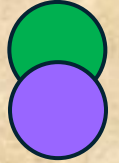
3.
PCV

4.
MenB

5.
Pediatric
RSV

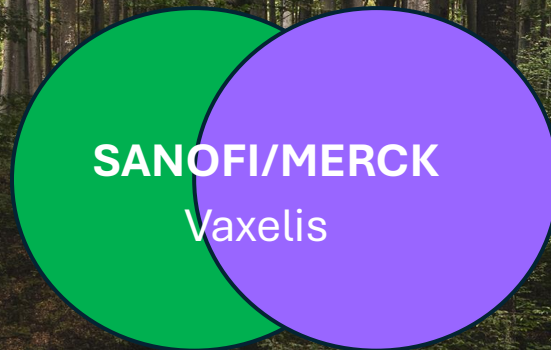
6.
Adult
RSV

7.
Flu & COVID



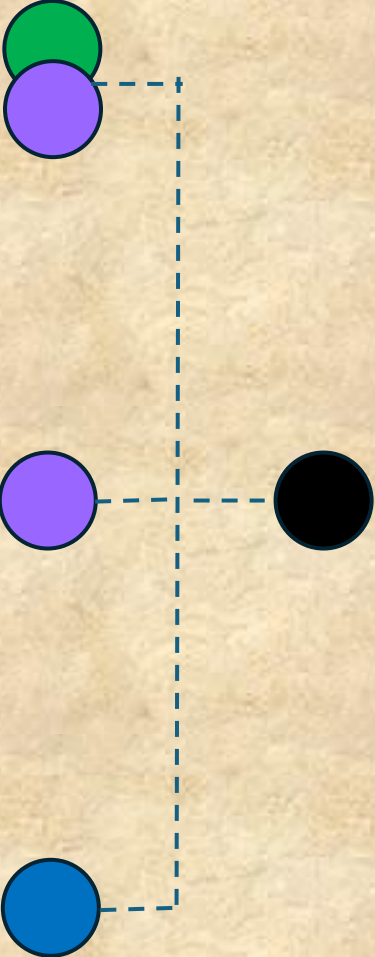
Starting Point: Sole Source Vaccines

Hexavalent Combo, HPV, Varicella, MMR/Varicella, Zoster



Put the corresponding flag color on your sheet, next to each of the vaccines you currently purchase.

Sole Source



Decision Point #1: DTaP, Tdap, Hib, MenACWY



FINANCIAL



OPERATIONAL



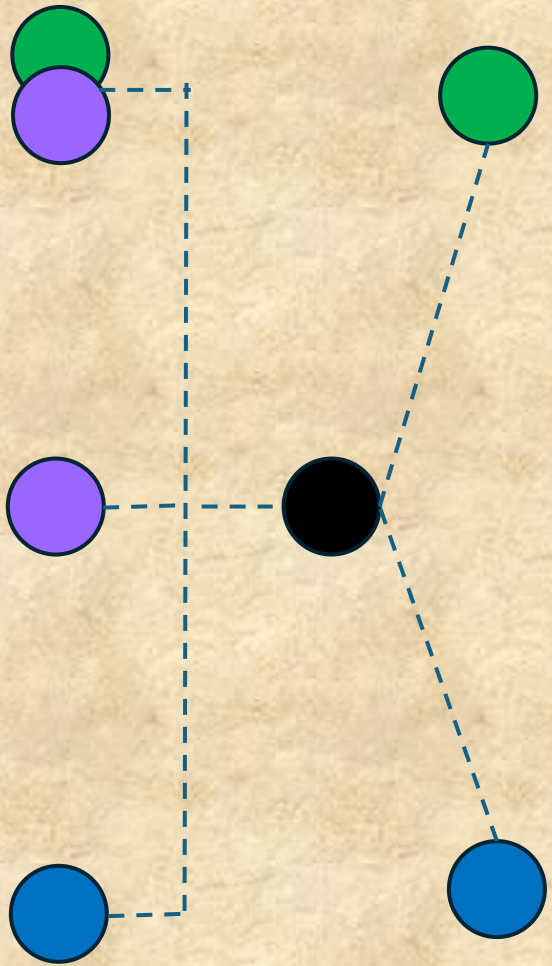
CLINICAL

**What does that
decision look like?**



Sole Source

1.
Mainline



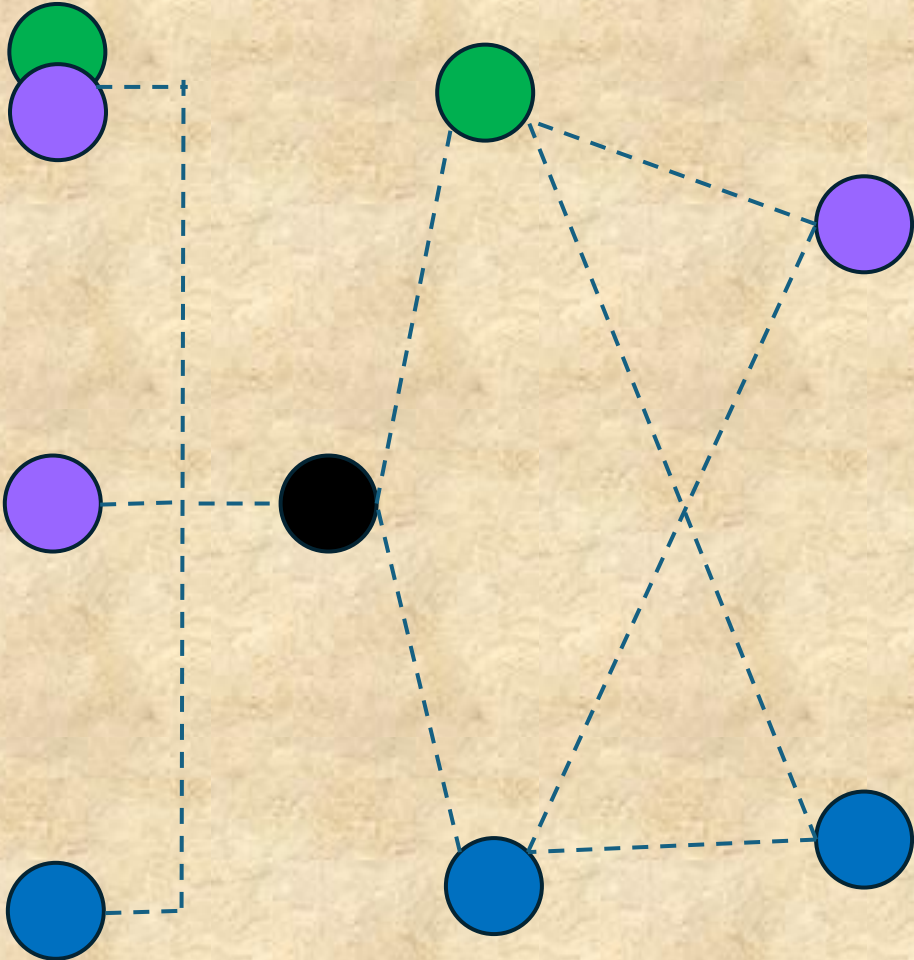
Decision Point #2: Rotavirus, MMR, HepA, HepB



Sole Source

1.
Mainline

2.
Rotavirus



Decision Point #3: Pneumococcal

MERCK

Vaxneuvance
Capvaxive
Pneumovax 23

PFIZER

Prevnar 20

**CLINICAL
OPERATIONAL
FINANCIAL**

Sole Source

1.
Mainline

2.
Rotavirus

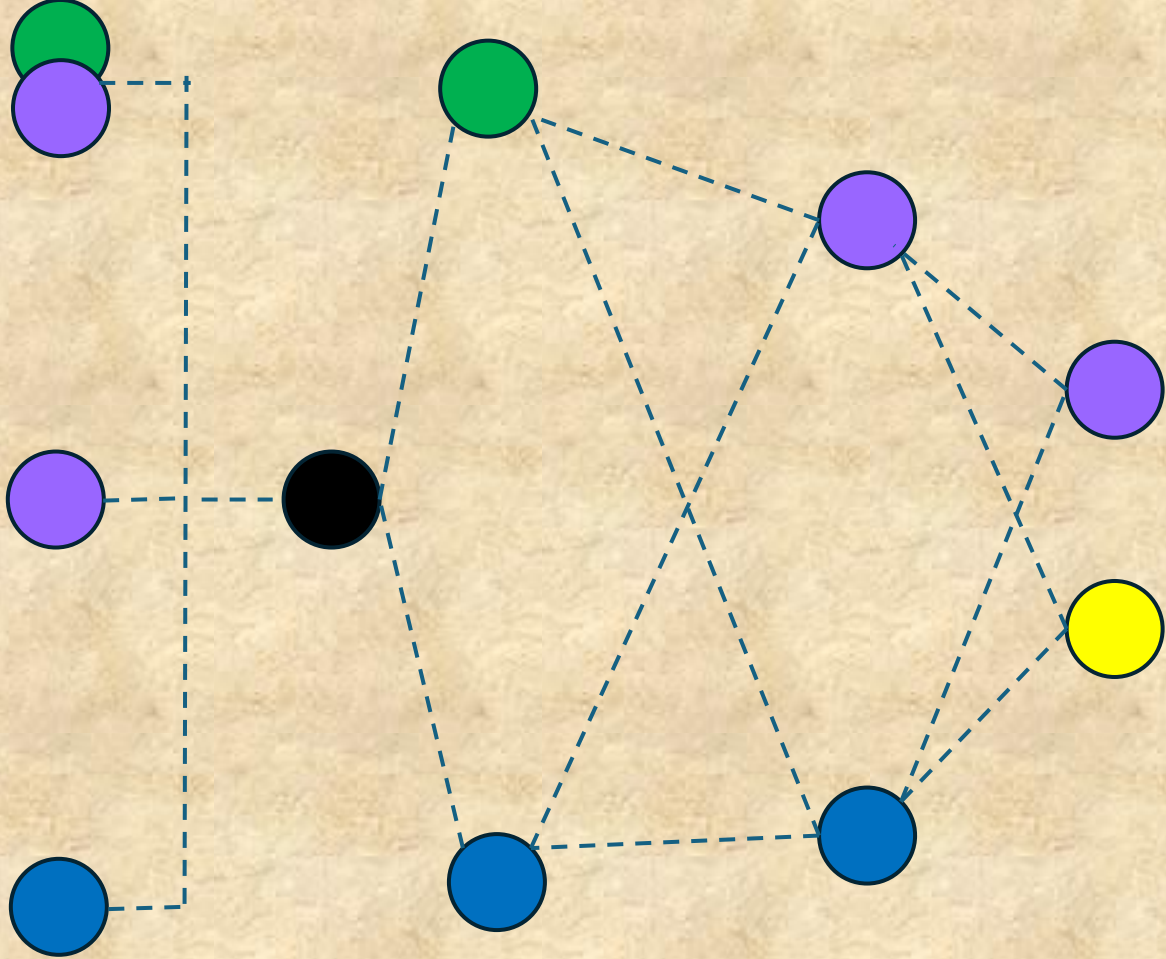
3.
PCV

4.
MenB

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Pediatric
RSV

6.
Adult
RSV

7.
Flu & COVID



Decision Point #4: MenB

PFIZER

Trumenba
Penbraya

GSK

Bexsero
Penmenvy

**CLINICAL
OPERATIONAL
FINANCIAL**

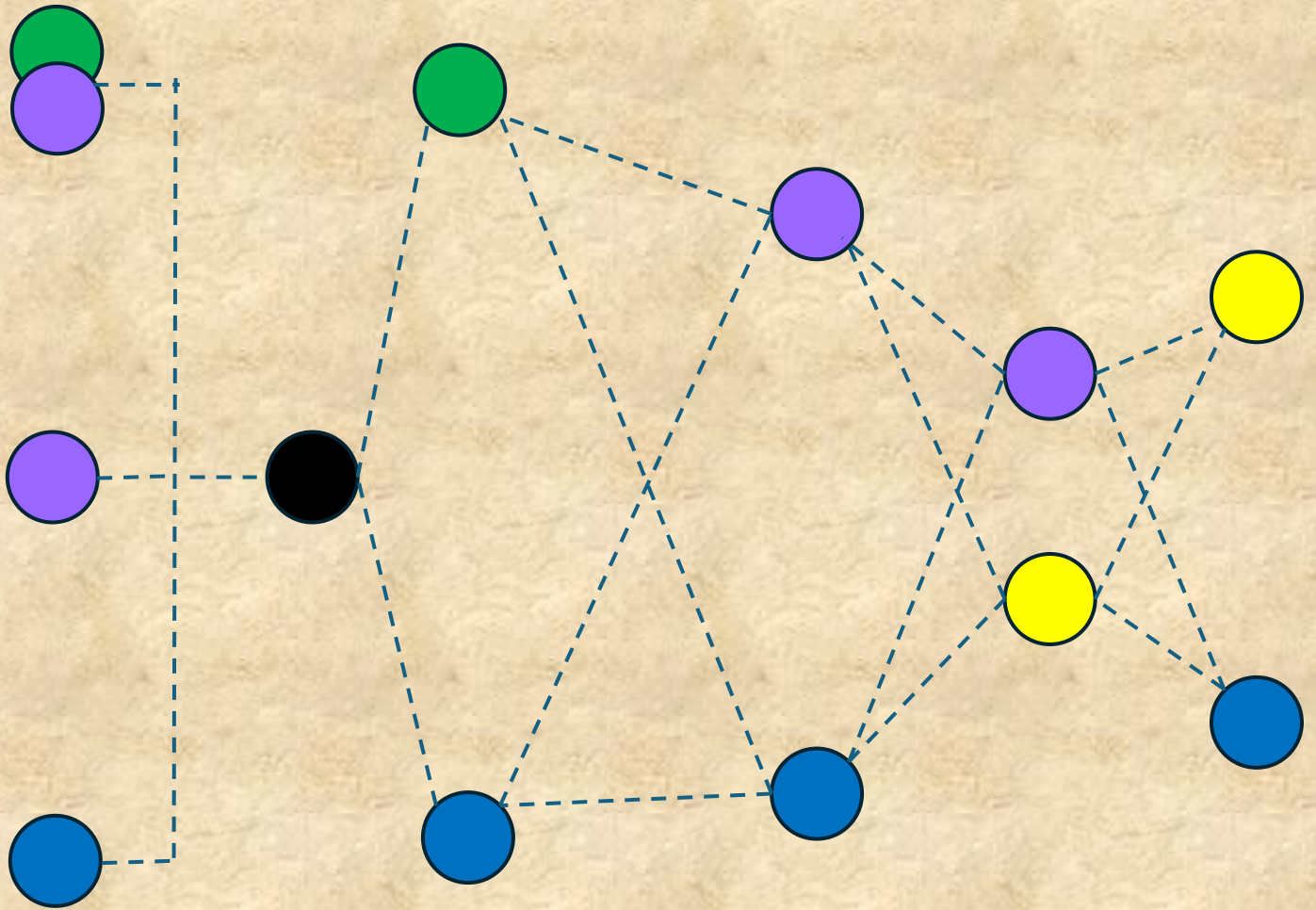
Sole Source

1.
Mainline

2.
Rotavirus

3.
PCV

4.
MenB



Decision Point #5: Pediatric RSV

SANOFI

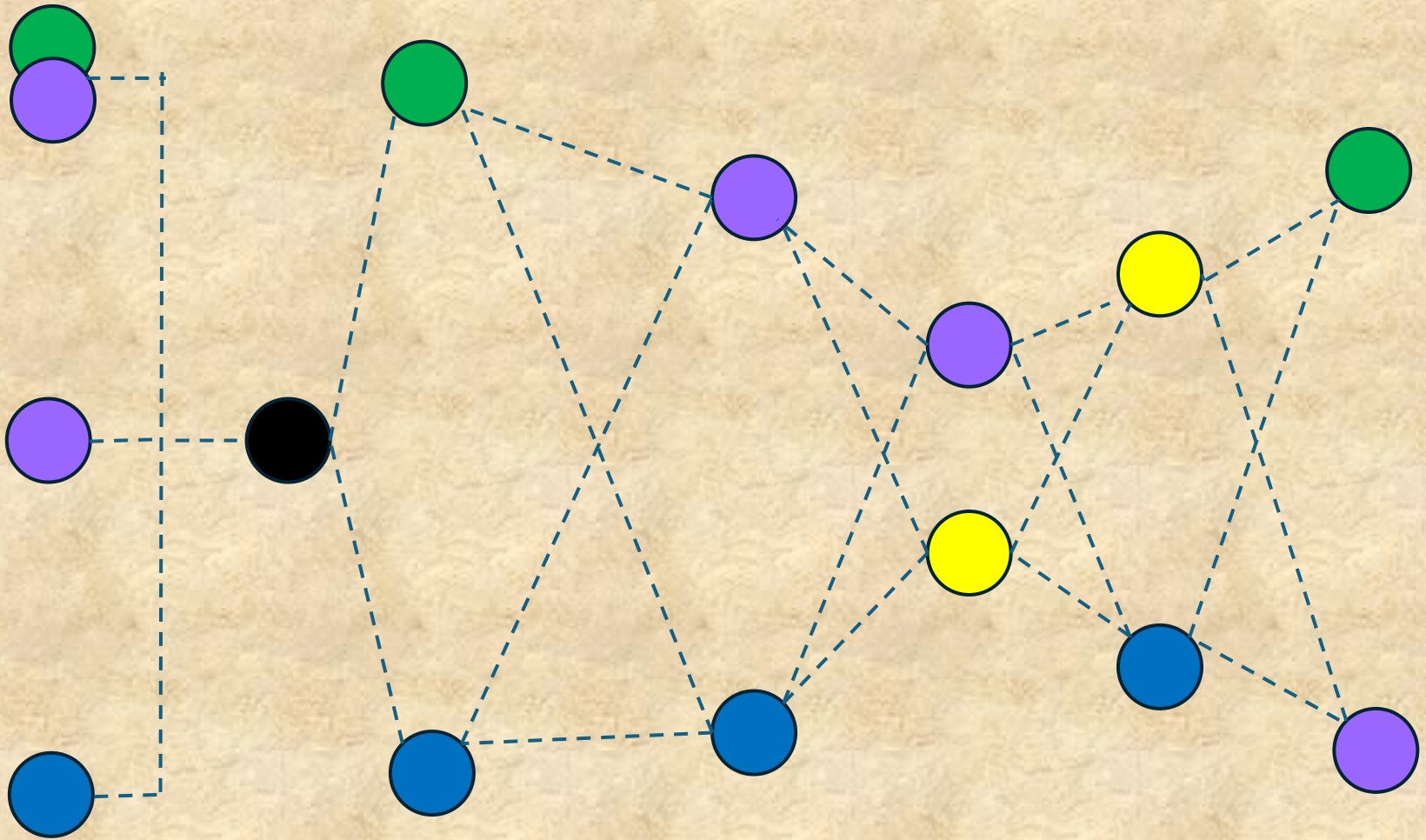
Beyfortus

MERCK

Enflonsia

**CLINICAL
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Sole Source 1. Mainline 2. Rotavirus 3. PCV 4. MenB 5. Pediatric RSV



Decision Point #6: Adult RSV

PFIZER

Abrysvo

GSK

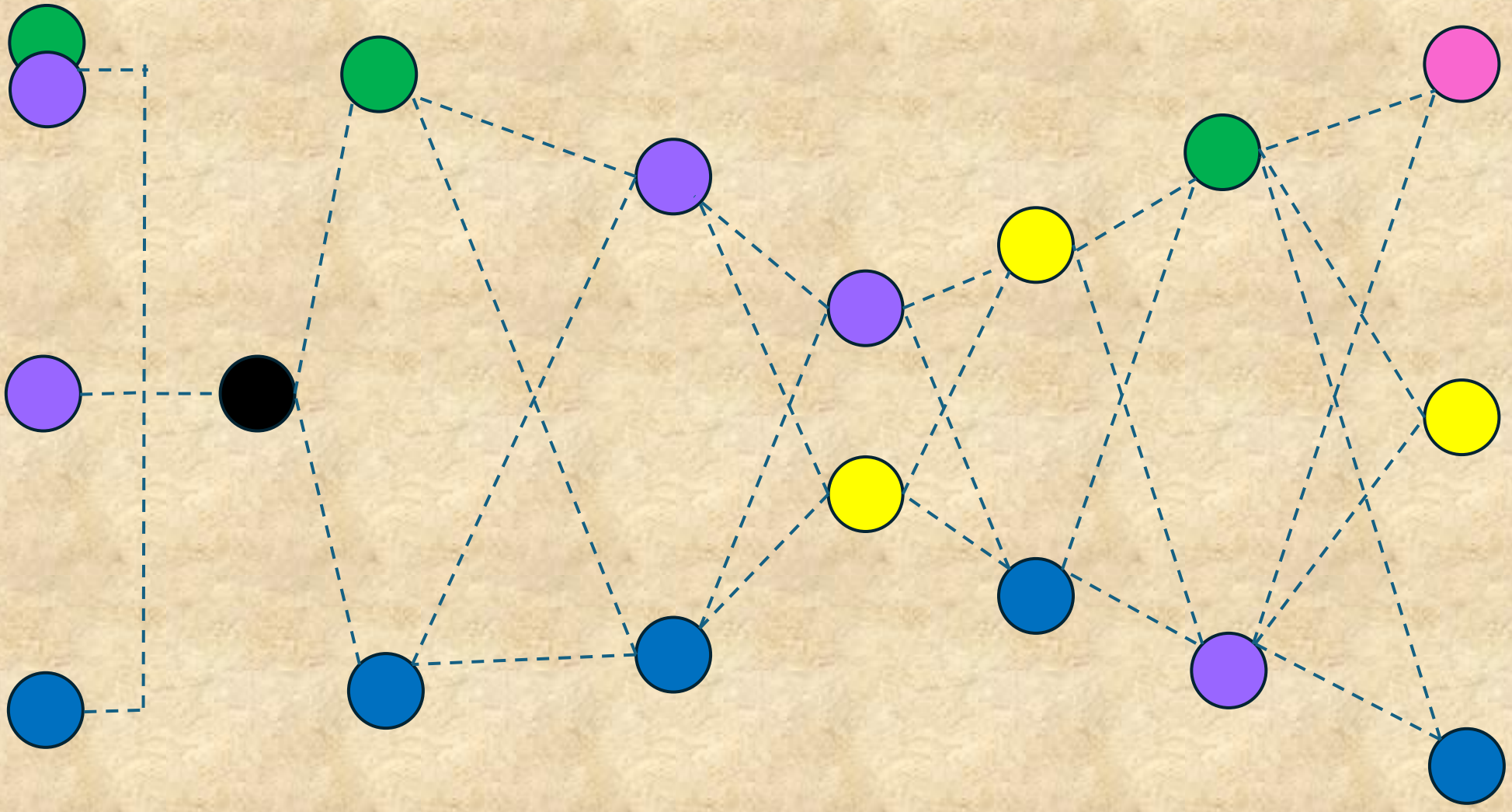
Arexvy

**CLINICAL
OPERATIONAL
FINANCIAL**

MODERNA

mResvia

Sole Source 1. Mainline 2. Rotavirus 3. PCV 4. MenB 5. Pediatric RSV 6. Adult RSV



Decision Point #7: Flu & COVID



PFIZER

Comirnaty

MODERNA

Spikevax
mNexspike

SANOFI

Fluzone
High Dose
Flublok
Nuvaxovid

GSK

Flulaval
Fluarix

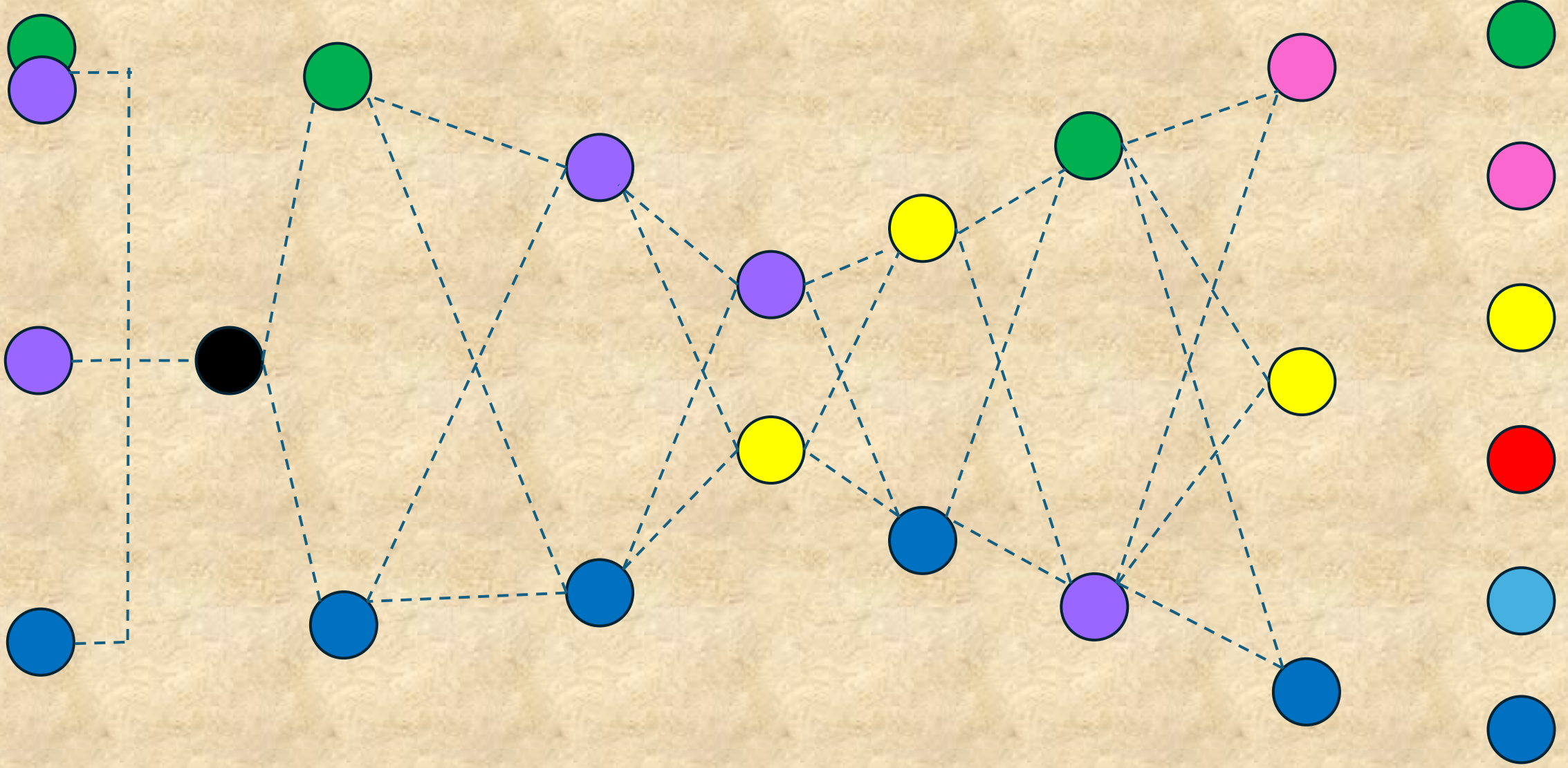
SEQIRUS

Flucelvax
Fluad

AstraZeneca

FluMist

Sole Source 1. Mainline 2. Rotavirus 3. PCV 4. MenB 5. Pediatric RSV 6. Adult RSV 7. Flu & COVID



Take a look at your sheet....



- Do you see a lot of different colors?
- Can you pinpoint reasons for the different colors (i.e. clinical preference, operational efficiencies)?
- Are there opportunities to align purchases to unlock additional value?



Questions? Consult with us!



Email
cpp@nationwidechildrens.org



Call
614-722-2145



Visit
www.cppdocs.org



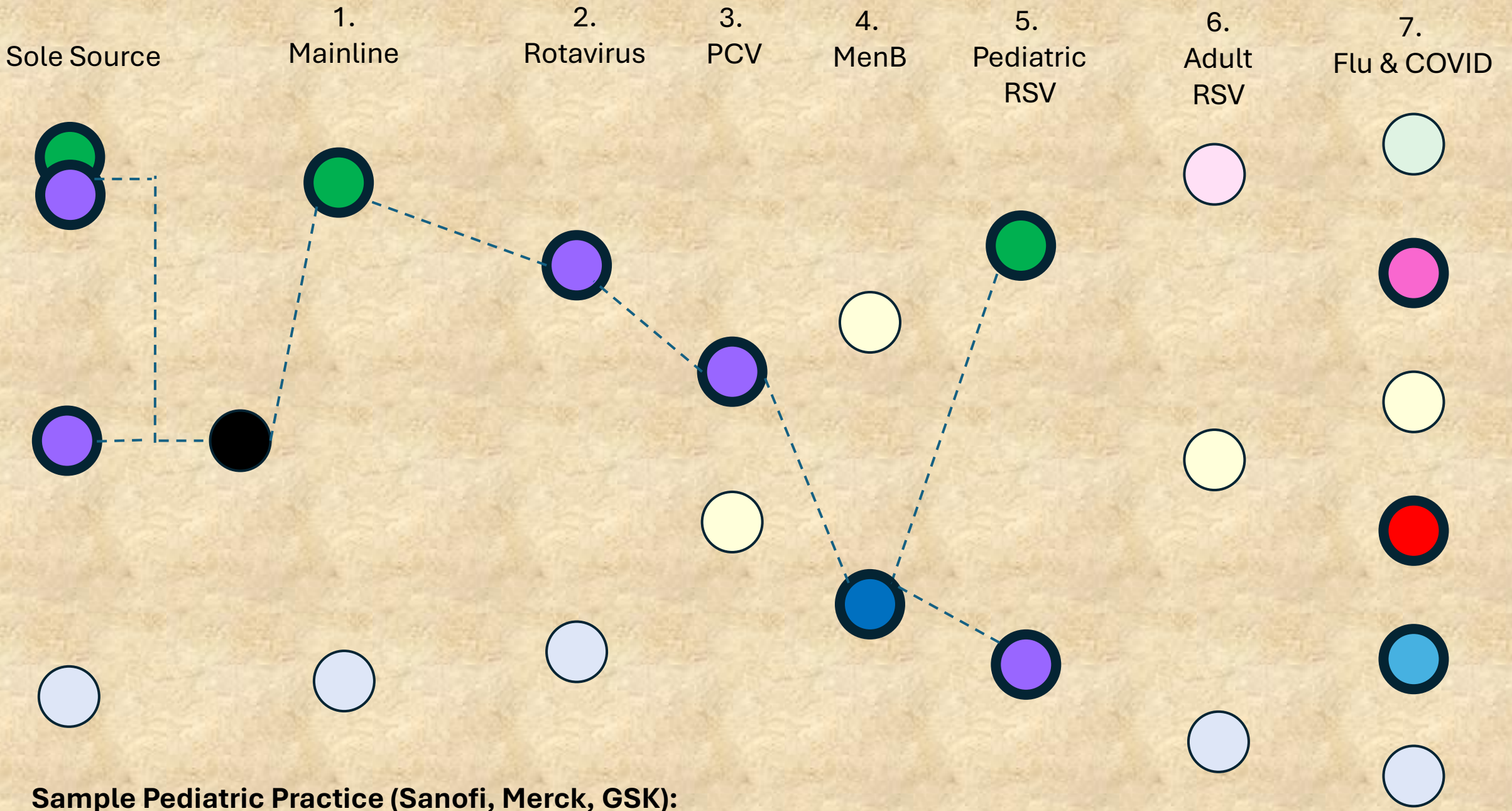
Schedule some time with us!



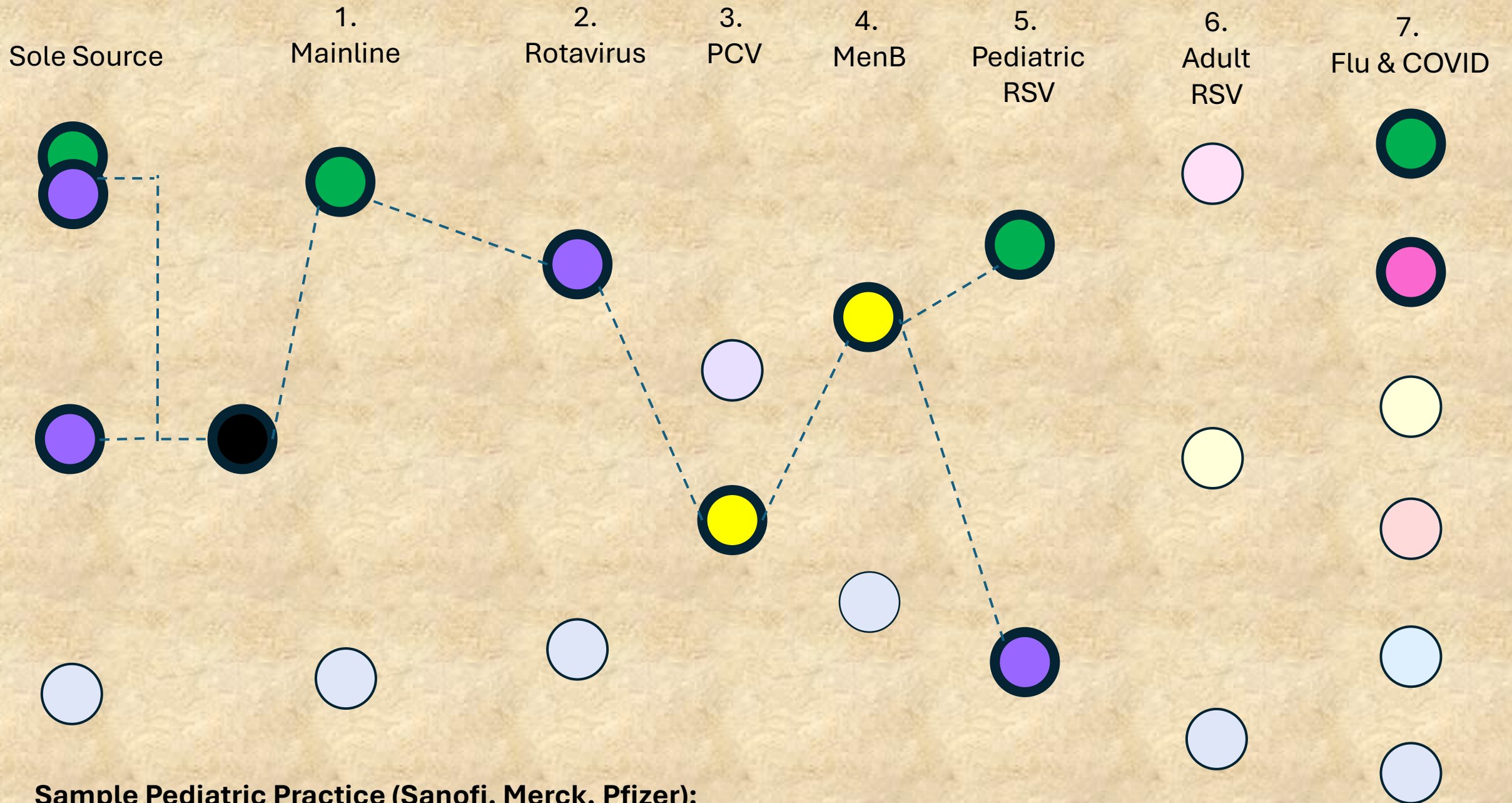
You Take Care of Your Patients. We Take Care of You.



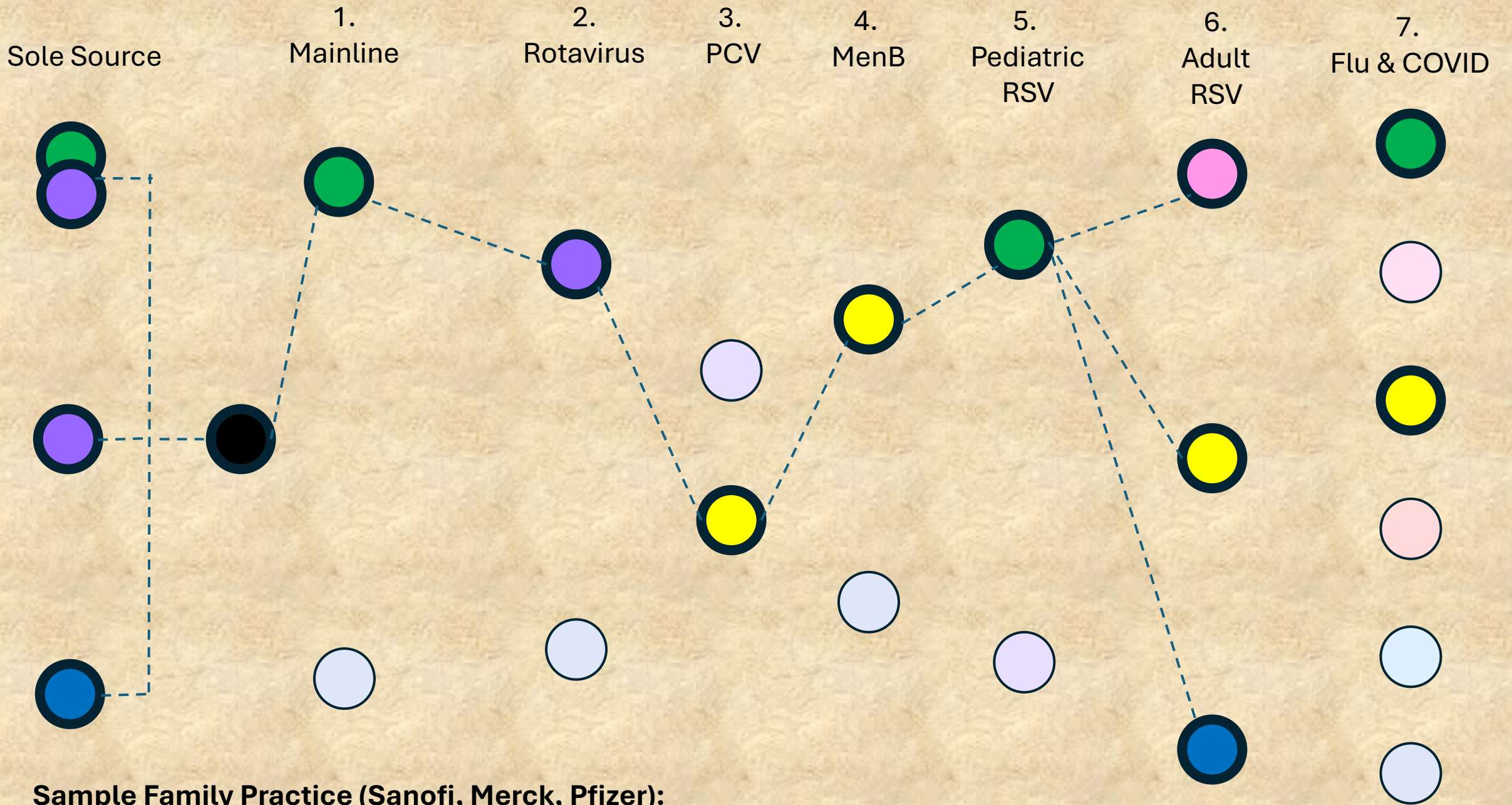
Let's walk through a few scenarios together!



Sample Pediatric Practice (Sanofi, Merck, GSK):
Which RSV monoclonal antibody should we use?

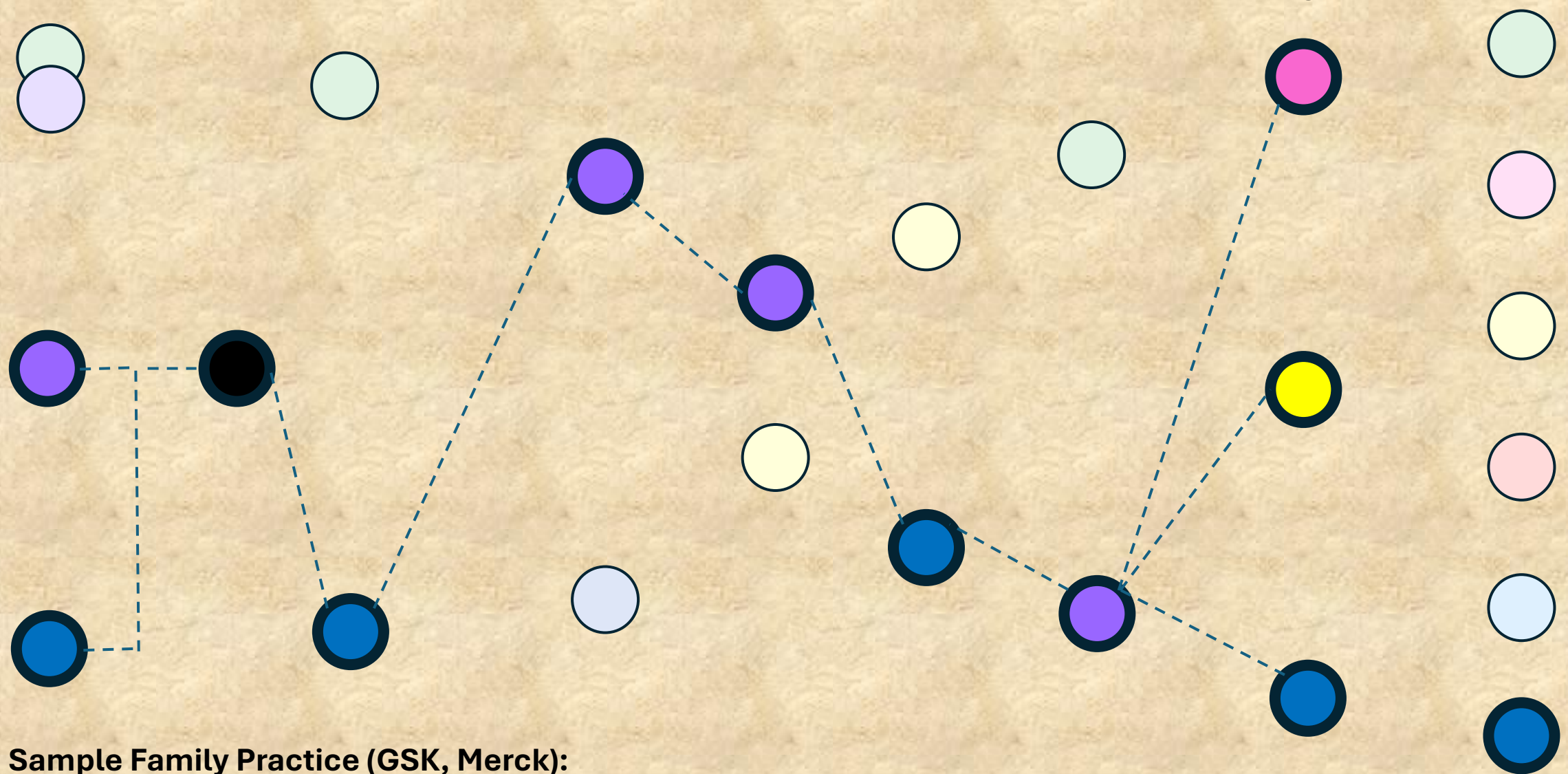


Sample Pediatric Practice (Sanofi, Merck, Pfizer):
 Which RSV monoclonal antibody should we use?



Sample Family Practice (Sanofi, Merck, Pfizer):
Which adult RSV vaccine should we use?

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Sample Family Practice (GSK, Merck):
Which adult RSV vaccine should we use?